INSULREF

COMPANY PROFILE

Enabling **Energy Efficient** Processes

Comprehensive Thermal Insulation and Refractory Solutions, All Under One Roof

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INSULREF GROUP:

Thermal Insulation and Refractory Solutions

200+
No. of Projects Globally

400+
Years of Cumulative Industry Experience

6+
Focus Industries

1200+
No. of Employees

25+
Fortune 100 Clients across India & KSA

INSULREF Technologies Pvt. Ltd. was formed by a group of experienced technocrats having rich experience in the field of Insulation & Refractory. We are one of the most reliable partners in the Insulation & Refractory Engineering, Material Procurement and Installation business in India. With more than 20 years of experience in refractories, the insulation, fire-proofing, and allied businesses grew organically & significantly.

We have worked with clients of high repute such a Reliance Industries, Haldia petrochemicals, Bridge & Roof, Larsen & Toubro, etc.

We are currently operating in India, the Kingdom of Saudi Arabia and Kuwait and are exploring opportunities to expand our operations in other countries.

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Enabling Energy Efficient Processes

OUR **VISION**

To be the largest and the most renowned refractory and insulation services company for the industry segment in the countries we are operating

OUR **MISSION**

We aim to provide professional, reliable and innovative services and reduce downtime for our clients with the highest safety standards.

OUR **CORE VALUES**

#1. HONESTY: Transparency with all stakeholders
#2. INTEGRITY: In everything we do
#3. OPTIMISM: A 'can-do' approach towards all tasks
#4. PASSION: For everything we strive to achieve
#5. PEOPLE FIRST: To improve the quality of life across the community

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INSULREF CLIENTS INDIA

Insulref brings over three decades of experience in Thermal Insulation and Refractory Solutions, serving leading Fortune 500 Organizations across a wide spectrum of Industries on Turnkey basis.

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INSULREF Certifications

EUROPACERT

INSULREF Technologies Private Limited

Unit No.705, Lodha Supremus, I - Think Techno Campus, Kanjurmarg (East) Mumbai- 400042, Maharashtra, India

Has established and applies a Quality Management System for following scope of activities:

Erection, Commissioning, Installation & Allied Construction Services In Industrial Plants

The Management System of the above organization has been audited and found to be in accordance with the requirements of management System Standards Detailed Below:

ISO 9001: 2015

Certificate Number : 14520
Issue Date : 27th October 2017
Expiry Date : 26th October 2020

Certification Manager

UKASCB® UNITED KINGDOM APPROVAL SYSTEM FOR CERTIFICATION BODIES LIMITED

Europa Cert Inc.
Accredited By
United Kingdom Approval System For Certification Bodies Limited
27 Old Gloucester Street, London WC1N 3AX United Kingdom

EUROPACERT

INSULREF Technologies Private Limited

Unit No.705, Lodha Supremus, I - Think Techno Campus, Kanjurmarg (East), Mumbai- 400042, Maharashtra, India

Has established and applies a Occupational Health And Safety Analysis System for following scope of activities:

Erection, Commissioning, Installation & Allied Construction Services In Industrial Plants

The Management System of the above organization has been audited and found to be in accordance with the requirements of management System Standards Detailed Below:

OHSAS 18001:2007

Certificate Number : 14521
Issue Date : 27th October 2017
Expiry Date : 26th October 2020

Certification Manager

UKASCB® UNITED KINGDOM APPROVAL SYSTEM FOR CERTIFICATION BODIES LIMITED

Europa Cert Inc.
Accredited By
United Kingdom Approval System For Certification Bodies Limited
27 Old Gloucester Street, London WC1N 3AX United Kingdom

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Meet the Core Team

Rohan Shah

Chairperson
INSULREF Group

S.K. Ghosh

Managing Director
INSULREF Group

Kandhaswamy Esakkimuthu

Director
International Business

Sathish Raj

CEO
INSULREF, K.S.A.

Debaprasad Biswas

Head Operations
INSULREF Group

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TEAM
MANPOWER

The Group has a dedicated Refractories & Insulation teams to service their various clients across several locations:

Particulars	India (Refractory)	India (Insulation)	KSA
Office Staff	12	18	7
Supervisory / Operators	43	45	16
Installation Team		1400	100

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Our biggest strength is our manpower working round the clock

At INSULREF, our skilled workers undertake all refractory & insulation job within the time limit given by the clients.

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For INSULREF, safety is a foremost concern

INSULREF recognizes that the planning of an activity requires a careful assessment of the nature of hazard and the degree of risk so that a safe system of work can be developed. Although the Personal Protective Equipment (PPE) should always be a last resort of controlling hazards, its use is inevitably an integral part of almost every system of work.

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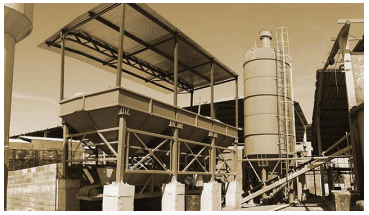
Industry-specific Solution

INSULREF's success is driven by client's success. By maintaining a nationwide network of resources and dedicated installers to serve clients locally, INSULREF is serving the needs of diverse industries

Core Industry



CEMENT & LIME

PETROCHEM

FERTILIZER

STEEL

REHEAT FURNACES

Allied Industry

INCINERATORS

ALUMINIUM/ COPPER

BOILER AND POWER PLANT

SPONGE IRON PLANT

IRON ORE PELLETIZATION

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Leading service provider for Detailed Engineering, Procurement, & Construction

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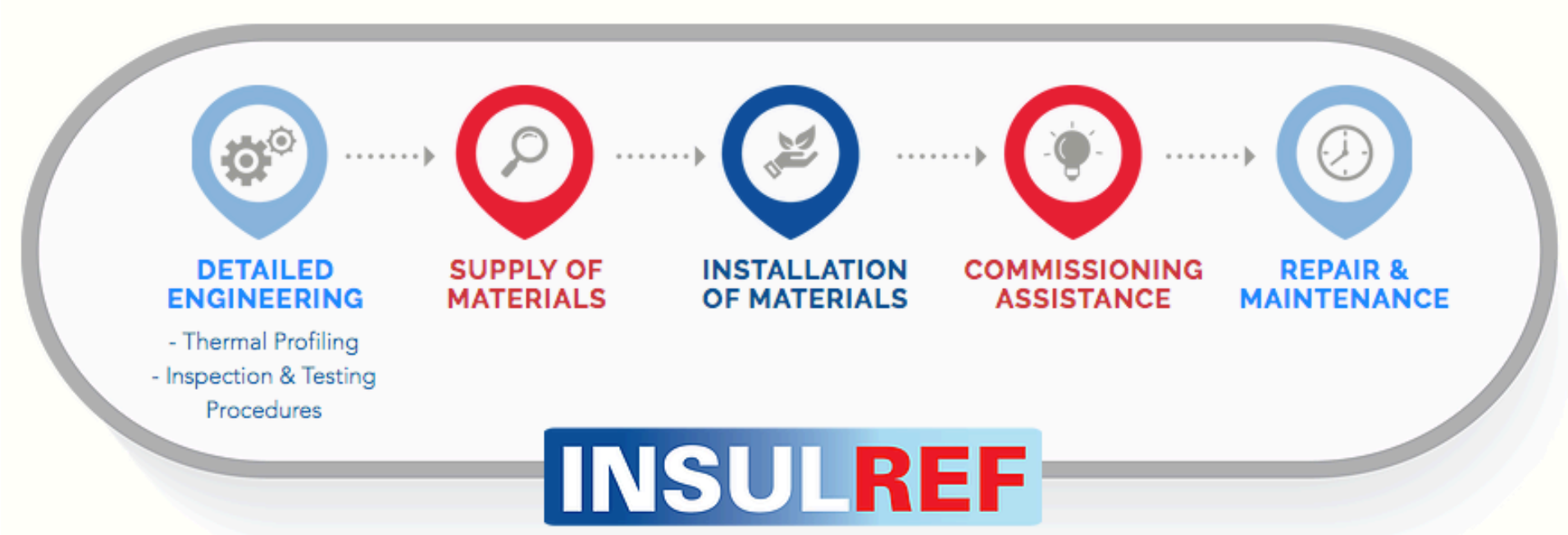

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Thermal Insulation and Refractory Solutions

INSULREF

INSULREF supply and install a wide range of insulation materials and refractory products across petrochemical, oil & gas, power sectors, metal and steel, and pharmaceutical sites.

INSULATION

- Hot & Cold
- Cryogenic
- Weather Protective Jacketing
- Industrial Acoustic

REFRACTORY

- Refractory Bricks & Monolithics
- Dryout Services
- Ancillaries
- Dismantling Materials

FIRE-PROOFING

- Cementitious and Non-Cementitious

ALLIED SERVICES

- Scaffolding Solutions
- Mechanical Solutions
- Coating & Wrapping
- Painting

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CORE SERVICE

INSULATION

Material Supply:

- *Thermal*
- *Acoustic*
- *Cold and cryogenic insulation*
- *Heat tracing*
- *Sheet metal services*

Installation / Application:

- *Mineral fibers*
- *Cellular glass*
- *Calcium silicate*
- *Polyurethane and phenolic foams*

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CORE SERVICE

INSULATION SCOPE OF WORK

- Annual Maintenance Contracts
- Shutdowns
- Projects (with material)
- Projects (without material)

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ONGOING PROJECTS

RIL, Jamnagar

Hot Insulation: **1,10,000 m²**
Equipment: **Coker, FCCU, Sulphur, CPP, HGU, CRUDE, MTF, Jetty Piping**

Cold Insulation: **70,000 m²**
Equipment: **AGR, ASU, CGU, PCG**

Painting: **25,000 m²**
Equipment: **Pad type insulation jobs for Valves, Flanges & Fittings**

Reliance Industries Limited, Jamnagar

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ONGOING PROJECTS

NYARA Energy

Hot Insulation

45,000 m^2

Equipment

DCU, CRUDE, CPP, PIT

Nayara Energy, Jamnagar

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ONGOING PROJECTS

Haldia Petrochem

Hot Insulation: **75,000 m²**

Equipment: **NCU / LLDPE / HDPE / LAB / ISBL / OSBL / PX / Jetty Piping**

PUF Insitu Foaming: **50,000 m²**

Painting: **45,000 m²**

Quench Tower Insulation

Ethylene Sphere Insulation

PUF Insitu Foaming Machine

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ONGOING PROJECTS

RIL, Dahej

Hot Insulation: **175,000 m²**
Equipment: **VCM / PVC / CPP / PTD / PET / PTA**

Cold Insulation: **50,000 m²**

Painting: **5,000 m²**

Reliance Industries Limited, Dahej

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ONGOING PROJECTS

Bharat Petroleum

Cryogenic Insulation:

6 Km

LNG Pipeline project job consisting of Foam Glass, PUF, PIR Insulation material applied on Jetty Pipeline.

BPCL, Haldia – Bridge & Roof India Ltd.

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ONGOING PROJECTS

HPCL Vizag

Hot Insulation:

12,000 m^2

Equipment:

FHCCU Unit

Client Name – LARSEN & TOURBRO

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ONGOING PROJECTS

RFCL, Telangana

Hot Insulation:

25,000 m^2

Cold Insulation:

5,000 m^2

RFCL Telangana

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ONGOING PROJECTS

NTPC, TANDA (Power Sector)

Equipment: **2x660 MW Thermal Power plant**

Hot Insulation: **3,00,000 m²**

ESP & Ducts: **35,000 m²**

Mechanical Jobs: **13.53 Tons**

Painting – **10,000 m²**

Material Handling – **5300 MT**

NTPC TANDA

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ONGOING PROJECTS

Toshiba (Power Sector)

Equipment: **2x800 MW Thermal Power plant TG Piping**

Hot Insulation: **15,000 m^2 - TG Integral Piping, CRH, HRH etc.**

Mechanical: **5 Ton**

Material Handling: **15,000 m^2**

TOSHIBA

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TEAM EXPERIENCE

Key Insulation & Refractory Solutions

Oil & Gas Sector (1/3)

1. CDU / VDU /DCU / PX-I /II Heater – IOCL , Panipat & Mathura
2. CDU / VDU/ NSU/ Kero Heaters – MRPL Mangalore
3. CDU / VDU/ COKER / Aromatic Heaters – RIL, Jamnagar
4. DCU / Platformer / VBU Heaters – IOCL Panipat
5. Naptha Cracking Unit – HPL, Haldia
6. Fluid Catalytic Cracking Unit – RIL & IOCL Baroda / Barauni
7. Sulphur Recovery Unit (SRU) – RIL, Jamnagar, CPCL & HPCL
8. Hydrogen Reformer – RIL, Jamnagar & MRPL, Mangalore
9. Hydrogen Reformer – NPL , Kalyan / IOCL Paradeep
10. Reformer – Assam Petrochemical Limited , Namrup
11. Gas Crackers – GAIL Auraiya / IPCL Gandhar
12. NHT / CCR Heaters – Bhatinda Refinery
13. DCU Heater / NHT/ CCR – Bina Refinery

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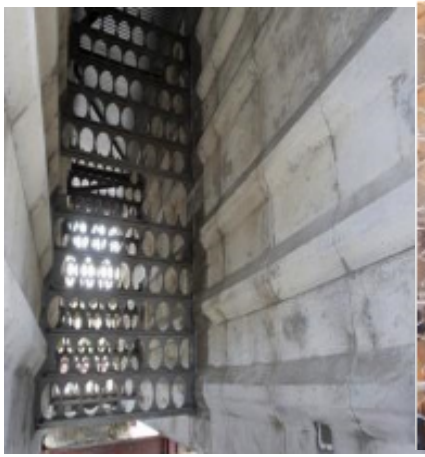
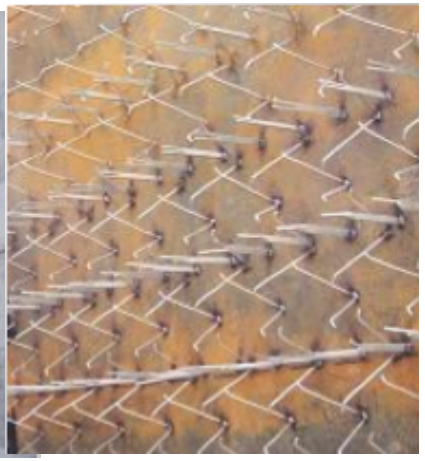
Key Insulation & Refractory Solutions

Oil & Gas Sector (2/3)

14. Fired Heaters for VGO-HDT Unit - Fired Heater DHT Reactor Feed Heater, MHC 1st train Reactor Feed Heater and MHC 2nd Train Reactor Feed Heater for Paradip Refinery Project
15. AVU Fired Heaters for Paradip Refinery Project
16. CDU / VDU & DHDT for HMEL (Guru Gobind Singh Refinery Project of HPCL - Mittal Energy Ltd.)

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Key Insulation & Refractory Solutions

Oil & Gas Sector (3/3)

17. The Team has been instrumental in successfully completing the Insulation work for Flare Stack at RIL, Jamnagar for M/s ZEECO.
18. The Team has also carried out Refractory Lining work for Incinerator and Thermal Oxidizer for M/s Callidus at IOC, Haldia and Numaligar Refinery.

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TEAM EXPERIENCE

Key Insulation & Refractory Solutions

Fertilizer

1. Primary and Secondary Reformer – CFCL, Kota
2. Primary Reformer – Tata Babrala, IFFCO Phulpur
3. Secondary Reformer - IFFCO Aonla
4. Methanol reformer – Deepak Fertilizer
5. Transfer Line - Deepak Fertilizer
6. Primary and Secondary Reformer – Nagarjuna Fertilizer
7. Primary and Secondary Reformer – ICI, Kanpur
8. Primary Reformer – FACT, Kochi / SPIC Tuticorin
9. Primary Reformer – HOC, Rasayani
10. Primary Reformer – Kribhco Hazira / IFFCO, Kalol, MCF, Mangalore

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TEAM EXPERIENCE

Key Insulation & Refractory Solutions

Aluminium / Copper

1. Bake Oven & Pot Lining – Vedanta, Jharsuguda
2. Pot Lining - ALBA, Bahrain Potline 5
3. Pot Ramming – ALBA, Bahrain Potline 4
4. Pot Lining – HINDALCO, Lapanga
5. Pot Lining – HINDALCO, Mahan
6. Bake Oven – HINDALCO , Renukoot
7. Bake Oven – NALCO, Angul
8. Melting / Holding Furnace – Vedanta, Jharsuguda
9. Melting / Holding Furnace – NALCO, Angul
10. Melting / Holding Furnace for Copper – Hindustan Copper, Taloja
11. Melting / Holding Furnace for Copper – Sterlite, Silvassa & Lonavala

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TEAM EXPERIENCE

Key Insulation & Refractory Solutions

Power Plant

1. 2 x 600 MW power plant – Adani, Mundra
2. CFBC Boiler 6 x 135 MW power plant – JSW, Barmer
3. ESP, BOP & Ducting 6 x 600 MW power plant – KSK Mahanadi power project, Akaltara, Chattisgarh
4. ESP for 2 x 660 MW power plant – GMR power project, Tinda, Raipur
5. 2 x 125 MW power plant – Lignite Power project, Surat
6. ESP and Ducting – NTPC, Angul
7. Boiler – Namrup Thermal, Namrup, Assam

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Thermal Insulation and Refractory Solutions

INSULREF

INSULATION	REFRACTORY	FIRE-PROOFING	ALLIED SERVICES
Hot & Cold	Refractory Bricks & Monolithics	Cementitious and Non-Cementitious	Scaffolding Solutions
Cryogenic	Dryout Services		Mechanical Solutions
Weather Protective Jacketing	Ancillaries		Coating & Wrapping
Industrial Acoustic	Dismantling Materials		Painting

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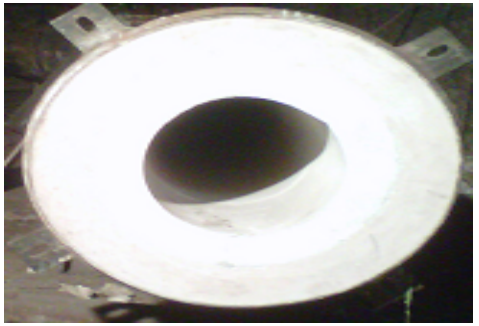
APPLICATIONS

Refractory application in different locations



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CORE SERVICE

Refractory contracting: Key Highlights

INSULREF can develop innovative solutions to the most challenging applications with its state of the art equipment, skilled manpower, and in-depth industry expertise:

- **INSULREF Refractory Material supply** offers sourcing of a full line of refractory products including materials for furnaces, ovens, equipment, ducting, stack etc. for wide range of industry including petrochemical, oil & gas, steel, Aluminum, Metals and power sectors.
- **INSULREF Refractory Installation & Construction** offers complete refractory installation services with guaranteed on time and on budget delivery. Both traditional installation methods as well as advanced methods are deployed to reduce downtime significantly including rapid assistance support
- **INSULREF maintains an "in-house" dedicated engineering** group for technical support that can address Thermal profile calculation, anchoring design, refractory material selection considering durability and efficiency, and detailed engineering drawing.

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TEAM EXPERIENCE

Key Refractory Solutions

CEMENT PLANT

Preheater, Calciner, Kiln, Cooler, Ducting

1. 10000 TPD Cement plant – ACC Wadi
2. 8000 TPD / 12000 TPD cement plant- Jaypee Dalla / Jagiapet
3. 6000 TPD cement plant - Madras Cement Limited, Chennai
4. 6000 TPD plant - Dalmiya Cement, Dalmiyapuram, Chennai
5. 8000 TPD Aditya Birla Cement, Sedam, Karnataka
6. 6000 TPD Cement plant - Rajashri Cement, Gulbarga
7. Expansion II project for Orissa Cement Limited, Rajgangpur

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TEAM EXPERIENCE

Key Refractory Solutions

IRON & STEEL PLANT

Preheater, Calciner, Kiln, Cooler, Ducting

A. Reheating Furnace :

1. Usha Martin, Jamshedpur
2. Shimoga Steel, Mysore
3. Alloy Steel Plant, Durgapur
4. DSP, Durgapur & Bhilai Steel Plant, Bhilai
5. Special Steel, Tarapore
6. Vizag Steel (VSP), Vizag
7. Kalyani Steel, Hospet

B. Torpedo Ladle Lining :

1. IISCO, Burnpur, West Bengal

C. DRI Kiln :

1. Bhushan Steel, Jharsuguda, Orissa

D. Coke Oven :

1. Non recovery type (72 chambers) – Sesa Goa , Goa

E. PELLET PLAT :

1. Jindal Steel & Power Ltd. Barbil
2. Essar Steel Odisha Ltd.
3. B R P L – Jajpur Orrisa

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Thermal Insulation and Refractory Solutions

INSULREF

INSULATION	REFRACTORY	FIRE-PROOFING	ALLIED SERVICES
Hot & Cold	Refractory Bricks & Monolithics	Cementitious and Non-Cementitious	Scaffolding Solutions
Cryogenic	Dryout Services		Mechanical Solutions
Weather Protective Jacketing	Ancillaries		Coating & Wrapping
Industrial Acoustic	Dismantling Materials		Painting

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Fire Proofing

Cementitious fireproofing can be done for Cracker, Unit of Petrochemical Plant

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Thermal Insulation and Refractory Solutions

INSULREF

INSULATION	REFRACTORY	FIRE-PROOFING	ALLIED SERVICES
Hot & Cold	Refractory Bricks & Monolithics	Cementitious and Non-Cementitious	Scaffolding Solutions
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Industrial Acoustic	Dismantling Materials		Painting

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CORE SERVICE

Allied Services: Wrapping & Coating

Underground pipework:

Supply and Installation for wrapping and coating of underground pipe with Bitumen coat, Inner wrap, coal tar epoxy and outer wrap.

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INSULREF KINGDOM OF SAUDI ARABIA OPERATIONS

CORE SERVICE

ABOUT INSULREF KSA Operations

- **INSULREF KSA was established as REFCON** in the year 2010 to tap the growing Refractory installation business in the Kingdom of Saudi Arabia. REFCON has established its geographical presence by setting up a joint venture with license from SAGIA and office in *Dammam*, Saudi Arabia.
- Since its inception in KSA, REFCON has successfully **installed over 50,000 Mt refractory bricks** & castable in Saudi Arabia. REFCON is a well recognized company in Saudi Arabia with a **skilled manpower of more than 100** in Dammam region serving customers across the country.
- Our **Mechanical division was started in 2013** with highly experienced team and all the required tools and equipment in Dammam. We have grown from strength to strength every year and have earned the trust of many satisfied clients on the way.
- Recently, we have **ventured into Insulation business in KSA**. Our Insulation division derives its support from our strong base in India. We are an established player in India with an enviable track record and a client list.

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INSULREF KSA CLIENTS

الإسمنت السعودية
SAUDI CEMENT

HCC
شركة أسمنت حائل
Hail Cement Co.

شركة أسمنت المنطقة الشمالية
NORTHERN REGION CEMENT CO.

أسمنت الجوف
AL JOUF CEMENT

شركة أسمنت نجران
NAJRAN CEMENT COMPANY

ALSAFWA
cement company

شركة أسمنت تبوك
Tabuk Cement Company

المدينة
شركة أسمنت
City Cement Company

اسمنت اليمامة
Yamama Cement

اسمنت الشرقية
Eastern Cement

شركة البترول الوطنية الكويتية
KNPC
Petrofac

شركة البترول الوطنية الكويتية
KNPC
SAMSUNG
SAMSUNG ENGINEERING

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INSULREF KSA Certifications

QSCert

We cover credibility

QSCert, spol. s r. o.
Management Systems Certification Body

by this

CERTIFICATE

certifies that the Quality Management System of

REFRACTORY & CONSTRUCTION ARABIA (REFCON)

ريفكون
REFCON

P.O. Box 8933, Dammam 31492, Kingdom of Saudi Arabia

has been established and duly implemented and company applies it in accordance with the standard

ISO 9001:2008

provisions for the following areas:

Refractory Installation & Maintenance for Cement Plants and Petrochemical Plants

Certified locations: P.O. Box 8933, Dammam 31492, Kingdom of Saudi Arabia

On the basis of certification audit, Protocol No. **C 466/15-1** it was proven that the management system meets the requirements of the above listed standard.

Certificate No.: Q-7765/15
Initial Certification Date: 18.06.2015
Date of Issue: 18.06.2015
Expiry Date: 17.06.2018

IAF

S 3177

This certificate is valid only if it is published among valid certificates on www.qscert.com

Ing. Marcel Slúch
Chief Executive

QSCert

We cover credibility

QSCert, spol. s r. o.
Management Systems Certification Body

by this

CERTIFICATE

certifies that the Occupational Health & Safety Management System of

REFRACTORY & CONSTRUCTION ARABIA (REFCON)

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Ing. Marcel Slúch
Chief Executive

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OUR GLOBAL **COMPANIES**

INSULREF

ENABLING ENERGY EFFICIENT PROCESSES

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INSULREF

THANK YOU

For questions, mail us at **info@insulrefgroup.com** or
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Kanjurmarg (East), Mumbai - 400 042, Maharashtra
CIN# - U74999MH2013PTC250625 | GSTIN 27AADCI4075R1ZX